

Jonathan S. Greenhill

Principal at Calnex Partners LLC

Summary

Attorney experienced in trial and general practice and Senior Officer at the Central Intelligence Agency, National Clandestine Service and in leveraging a unique ability to foster international partnerships and strategic thinking. Former Business Intelligence Executive. Extensive experience developing significant relationships which have endured on five continents.

Law

Leadership - Senior Partner in niche law firm specializing in commercial and insurance litigation, commercial transactions, real estate, risk analysis and fraud defense

Creativity - Co-founded and served as General Counsel for Business Intelligence firm

Legal Ability - Preeminent ("AV") rating, Martindale Hubbell

Communication - Excellent oral, written and interpersonal skills; Appearances before State and Federal trial and appellate courts; published briefs and professional article

Negotiator - Successfully negotiated multiple domestic and international agreements

Central Intelligence Agency

Leadership - Chief of Station in South and Central America, Chief of Base in a Near East war zone and Senior Liaison/advisor to the U.S. Military in Afghanistan

Innovation/Results oriented - Conceptualized and executed one of the Agency's most successful counterterrorism covert action operations while leading a CIA Base in an exceptionally dangerous, high stress war zone environment

Negotiator - Successfully negotiated multiple intelligence cooperation agreements with foreign partners

Finance - Directed counterterrorism finance operations at a U.S. installation focused on the Near East and Europe

Languages: Spanish (fluent), French

Experience

Principal at Calnex Partners LLC

July 2014 - Present (4 months)

Consulting Services

Senior Operations Officer, National Clandestine Service at Central Intelligence Agency

August 2002 - December 2013 (11 years 5 months)

- Chief of Station in South and Central America, Chief of Base in a Near East war zone and Senior Liaison/advisor to the U.S. Military in Afghanistan
- Conceptualized and executed one of the Agency's most successful counterterrorism covert action operations while leading a CIA Base in an exceptionally dangerous, high stress war zone environment
- Successfully led, motivated and mentored small, medium and large operational teams/units overseas and in Washington, D.C.
- Directed counterterrorism finance operations at a U.S. installation focused on the Near East and Europe
- Oversaw budgets in the hundreds of thousands of dollars

Senior Partner at Greenhill Partners, P.C.

July 1990 - August 2002 (12 years 2 months)

- Senior Partner at niche law firm specializing in insurance and commercial litigation, commercial transactions, real estate, risk analysis and fraud defense
- Trial and Appellate practice
- Orchestrated litigation and investigations on claims over \$1million
- Matters domestic and overseas
- Preeminent ("AV") rating, Martindale Hubbell

Co-founder and General Counsel at Intelynx S.A.

January 1997 - April 1998 (1 year 4 months)

- Founded Business Intelligence Firm in Continental Europe
- Operations in Europe and the Near East
- French and German partners

Operations Officer, Directorate of Operations at Central Intelligence Agency

August 1980 - July 1990 (10 years)

- Led intelligence operations against the Communist Bloc as Deputy Branch Chief at one of CIA's largest European Stations
- Deputy Chief of Station in a country at the center of a U.S.-backed insurgency securing sensitive objectives
- Junior officer in CIA's largest Station in Latin America, focused on political developments and covert action

Honors and Awards

Career Intelligence Medal

Central Intelligence Agency

December 2013

Exceptional Performance Awards, Meritorious Unit Citation

Central Intelligence Agency

December 2013

Publications

Risk assessment never easy in foreign lands

International Market Report July 28, 2005

Authors: Jonathan S. G.

Skills & Expertise

International Security

Foreign Affairs

Diplomacy

Foreign Policy

Human Rights

Government

International Relations

Politics

Political Science

Policy Analysis

Public Diplomacy

National Security

International Development

Counterterrorism

Intelligence

Languages

English (Native or bilingual proficiency)

Spanish (Native or bilingual proficiency)

French (Limited working proficiency)

Education

University of Denver - Sturm College of Law

Doctor of Law (JD), Trial Tactics, Evidence, Criminal Procedure, Criminal Law, 1976 - 1980

Activities and Societies: San Francisco District Attorney's Office, Law Clerk, Career Criminal Prosecutions Unit;

Research Assistant, Criminal Law and Procedure;

Phi Alpha Delta

New York University

Master of Public Administration (MPA), Organization Theory; Public Policy Implementation, 1976 - 1978

Activities and Societies: American Society of Public Administration

The Johns Hopkins University

Bachelor of Arts (BA), Social and Behavioral Sciences, 1971 - 1975

Activities and Societies: Delta Phi (St. Elmo Hall),

Barnstormers (Drama)

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[Contact Jonathan S. on LinkedIn](#)